

Getting Discovery to Work for You



May 10, 2017

Richmond

CPA Conference Center
4309 Cox Rd, Glen Allen 23060

7 MCLE live credits
(1 ethics) *pending*

or live streaming

A packed day of innovative tips and practical advice in numerous areas of discovery will leave you better prepared in your next cases, whether you are headed for a settlement conference, mediation or jury.



Seminar Chair: T. Vaden Warren, Jr.
The Warren Firm, PLLC, Charlottesville

Program runs from 9 am - 4:45 pm, includes lunch. Registration begins at 8:30 am.

Depositions and Preparing Your Client



Roger T. Creager, *The Creager Law Firm, PLLC*, Richmond
What should your goals be when preparing to take a deposition? Roger will guide you through deposing both a defendant and witness as well as preparing for objections and defense of your depositions. He will offer guidance on drafting a corporate designation and taking the deposition of the corporate designee.

Techniques for Taking More Effective Depositions



R. Lee Livingston, *MichieHamlett*, Charlottesville
Have you ever reread a deposition while preparing for trial and thought, "I wish I had....."? Lee will cover specific techniques that can help minimize that problem at the preparation phase and maximize the effectiveness of depositions.

The Discovery Triumvirate: Interrogatories, Request for Production of Documents and Request for Admissions



Christopher L. Anderson, *BrickerAnderson, PC*, Richmond
What is the best way to use these three discovery tools? Most attorneys have a standard set of Interrogatories and Request for Production of Documents that they send in every case. Chris will review not only thinking through the discovery you send but also what do when you receive the responses and how to respond to the defense's discovery.

Working Lunch

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Ethics in Litigation



Jonathan Halperin, *Halperin Law Center, LLC*, Glen Allen

Privilege logs and spoliation. Seeking sanctions and client preparation. Work product, objection, it was created in anticipation of litigation. Ethics being the next best thing to *Hamilton* the musical, Jonathan will cover all the tough issues faced in discovery.

Getting Medical Records



Robert C.T. Reed, *Allen, Allen, Allen & Allen*, Richmond

You may have heard the rumor that there is a way to get your client's medical records without having to overpay on copying charges. It is rumor no more! Rob will explain how to use the HITECH Act to get client records for the cost of copying a CD as well as the latest from the General Assembly on this issue.

Defense Medical Doctors



Michael G. Phelan, *Phelan Petty, PLC*, Richmond

In practically every case, the defense is retaining doctors for record reviews or 4:10 exams. Be prepared for their predictable tactics, opinions, and weaknesses, and be ready to fight the evidentiary battle. Mike will discuss strategies for handling both types of medical experts.

Answers, Special Pleas and Demurrers



Anthony "Tony" M. Russell, *Gentry Locke*, Roanoke

The Complaint is filed; the Answer is in. Now what to do with that Answer or other responsive pleading? Tony will discuss how to challenge defenses raised in the Answer, pleas in bar, sovereign immunity pleas, bill of particulars and more things you need to consider when the defense has responded.

Developing Damages



Bellamy Stoneburner, *Cantor, Stoneburner, Ford, Grana & Buckner*, Richmond

Bellamy will provide a quiver of arrows to consider in your cases that will help the jury understand the damages to client. Her arrows will include: life care plans, functional capacity exams, disability ratings, medical illustrations, economist, and much more.

VTLA'S LIVE STREAMING FOR THIS SEMINAR

Please come to Richmond for this outstanding program and meet with your colleagues, but if you can't, join us online in real time!

From the comfort of your home or office, you will have a front-row seat without the hassles of taking a day away from the office or being relegated to the front row. You can ask questions through our integrated chat panel and you will receive full (live) CLE credit.

You will need a high-speed internet connection and access to the web. Please choose this option on the registration form.

Discovery Registration Form

or register online at www.vtla.com

May 10 - Richmond or live web streaming

- I will attend in Richmond I will attend via live web streaming
CPA Center, 4309 Cox Rd, Glen Allen

Name _____

Firm _____

Address _____

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Day Phone (_____) _____

e-mail address: _____

Seminar Fees:

For on-site participants, the fee includes lunch and breaks.

VTLA Member..... \$195

Non-member..... \$225

If you're not a VTLA member, see our current membership offer on the back of this form to save on this seminar!

Law office support staff

Member \$90

Non-member..... \$100

Full-time Public Service, Judge/Justice, Government Employee,
Law School Dean, Legislator

Member \$97.50

Non-member..... \$112.50

Registration includes electronic materials at no charge;

for on-site registrants, you may order a photocopy \$25

On-site registrations \$15 higher, printed materials \$30 on-site

Payment:

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Make checks payable to VTLA and mail to:

VTLA, 919 East Main Street, Suite 620, Richmond, VA 23219
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Cancellation Policy: Written cancellations postmarked one week prior to the seminar will be refunded less a \$25 administrative fee. No refunds will be given for any cancellations after that date, but you will be emailed materials distributed at the seminar, or you may request that your registration fee be credited toward another VTLA seminar if you notify us in writing prior to the materials being sent.